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March Client Update Newsletter

Missing tax documents can mean missing the date you're hoping to get your tax refund. In this month's newsletter, read about common tax items that if missing, could cause a delay in filing your return.

Also read through several ideas for building an emergency fund when money is scarce, ideas to consider when interest rates change, and the perils of too much social media.

Please enjoy the information and pass along articles of interest to all your family and friends. And as always, please call if you have questions or need help.

Upcoming dates

- March 15
 - Due date for partnership and S corporation tax returns (Forms 1065, 1120S)
- Reminders
 - Daylight savings time begins Sunday, March 10

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Common Missing Tax Return Items

Want your tax return filed quickly and without error?
Then double-check this list of items that are often overlooked. These missing items often cause delays in getting your tax return filed:

Forms W-2 and 1099. Using last year's tax return as a checklist, make sure all your W-2s and 1099s are received and applied to your tax return. Missing items will be caught by the IRS mismatch program. All these forms are



required to be in the mail to you on or before Jan. 31. If you are missing a form, contact the company responsible for issuing them.

Dependent information. If you added a new dependent in 2023, provide the name, Social Security number and birth date to have them added to your tax return. If you have a dependent that shares custody with someone else, discuss the plan for who is going to claim them. Your tax return cannot be filed if there is conflict in this area.

Cost basis information. If you sold any assets (typically investments or real estate), you need to know the cost basis amount to calculate your taxable capital gain. Check your investment statements to ensure that your broker includes the required information. Sometimes it's difficult to find this information on the Form 1099-B summary, but it might be listed later in the statement details.

Schedule K-1s. As an owner of a partnership or S-corporation, you will need to receive a Form K-1 that reports your share of the profit or loss from the business activity. When you receive your K-1, pay special attention to box 17 (code V) for S corporations and box 20 (code Z) for partnerships. This is where information is included for the Qualified Business Income Deduction.

Digital asset transactions. If you are buying or selling cryptocurrency or other digital assets, you will need to provide details to support the cost basis and sales price of each transaction.

Forms or documents with no explanation. If you receive a tax form, but have no explanation for the form, questions will arise. For instance, if you receive a retirement account distribution form, it may be deemed income. If it is part of a qualified rollover, no tax is due. An explanation is required to file your information correctly.

Missing signatures. Both you and your spouse need to review and sign the e-file approval

forms before the tax return can be filed. The sooner you review and approve your tax return, the sooner it can be filed.

By knowing these commonly missed pieces of information, hopefully your tax filing experience will be a smooth one.

Building an Emergency Fund When Cash is Scarce

The traditional rule-of-thumb for emergency funds is to have enough cash stashed away to cover 3 to 6 months worth of expenses. For many people, though, this sounds better in theory than in practice.

When you're starting from scratch and don't have a lot
— or any — extra cash at the end of the month,
consider these ideas to help grow your emergency
fund.



Cutting Expenses

Review recent statements to find opportunities to save. Look over your bank statements and credit card bills from the last few months to see where all your income is going. Spend some time tallying up expenses in categories you have some control over, such as entertainment, dining out, clothing and online shopping.

Cut down on lifestyle expenses. Identify areas to cut your spending and create new spending goals in categories that were problematic in previous months. Some of the easiest places to cut include online shopping, subscription services, clothing, movies and music. Once you reach your emergency fund goal, you can consider adding some of these spending areas back into your budget.

Spend less on food. One of the biggest budget busters for many families is their spending on food — both at the grocery store and at restaurants. Control food spending by making a meal plan and cooking most of your meals at home, shopping sales at the supermarket, and making meals with ingredients you already have.

Increasing Income

Squirrel away windfalls. Consider adding windfalls such as tax refunds, work bonuses, or annual gifts you may receive from a family member to your emergency savings as soon as you receive it.

Sell stuff you don't need. Look around your home for items you rarely use and then sell unwanted stuff using an online marketplace. Used items that can fetch a good sales price

include workout equipment, brand name clothing and accessories, small furniture and antiques.

Add a part-time job or side hustle. Boost your income by picking up more shifts at work, asking for overtime, or getting a second job or side gig to fill your spare time. This step can help you bring more money home so you can add to your emergency fund.

Once you start looking for ways to spend less and earn more, there's one final step that can help you grow your emergency fund. Make sure the money you find on both ends of the spectrum makes its way to your savings, either through manual or automatic transfers.

The best way to do this is by having a dedicated emergency fund in an account that's separate from your regular checking and savings accounts. By moving your extra money into this account, you can grow your emergency fund with less temptation to spend it.

Your Brain on Social Media

How to make online interaction better for your health

More than half the world <u>now uses social media sites</u> such as Facebook, X, and Instagram every day. The average user spends about 2 hours and 23 minutes on these platforms clicking, liking, and replying to content sent from around the world.

Research has demonstrated, however, that too much social media can have negative effects on mental health. This appears to be especially true for children and young adults. Here are some ideas to help ensure social media use does not become a problem, especially for your children.



Limit time. At least two separate studies have shown a correlation between more than two hours of daily social media use and negative mental health symptoms. Consider limiting your family's use to less than two hours a day. Many in the tech community say no to their children using these social media platforms all together. Others require phones and electronic devices to be checked in when at home and restrict their use during the school week.

Set bedtime limits. Stop all social media use for at least one hour before bedtime. Then turn off all electronics and place them outside of bedrooms to avoid disruptions. Neither brightly lit electronic screens nor upsetting online content right before bed tend to promote restful sleep.

Discourage mobile use. If excessive social media use is common in your family, consider deleting the apps from your phones and only allow social media use from a home desktop computer. This will help you control the amount of use and avoid the distraction throughout

the day.

No private social media. Ensure you have access to all social media accounts of your children and review them periodically.

Use real names. Having you and your kids use your real names and identities when using social media may seem risky, but experts at the youth social media advocacy group SmartSocial.com say it actually promotes positive use and avoids negative interactions and communities. It also helps teach kids to be responsible users who are conscious of the risks and consequences of online activity. But beware of the downsides as well. This includes targeted bullying and potential stalking.

Find real communities. Use social media to join communities devoted to your favorite hobbies and interests. Talk to your kids about the communities they've joined and the interactions they're involved with to make sure they are using social media for positive experiences.

Important Moves to Consider When Interest Rates Change

A domino effect occurs each time the Federal Reserve changes interest rates. An increase leads to higher rates for consumers when they borrow, while paving the way to better returns for savings accounts. A decrease results in paying less interest when borrowing money, but also causes a drop in how much your savings can earn.



While waiting to see what the Fed does in 2024, consider having a plan in place for both these scenarios — a hike in interest rates as well as a cut. Here are some ideas for formulating your own financial plan for each scenario.

When Interest Rates Increase

Shop around for new savings accounts. Rate increases are good for long-term savers and families who are stashing away money for short-term goals like buying a home. When interest rates are on an uptick like they are right now, it's a great time to shop around for a high-yield savings account or to lock in a great rate for a portion of your savings with a certificate of deposit.

Focus on paying down high interest debt. Rate increases can create disastrous results for people who have debt with variable interest rates. For example, data from the Fed shows the average credit card interest rate increased from 14.22% in 2018 to 21.19% in the second half of 2023. If high-interest debt is dragging you down financially, rate increases give you more incentive to pay it off.

Avoid borrowing when possible. Surging interest rates make borrowing money more expensive, so try and avoid borrowing for personal and business reasons. If you must borrow, attempt to exhaust every other source of cash before taking on new debt.

When Interest Rates Drop

Refinance existing debts. Look into consolidating or refinancing all your existing debts, including your mortgage, personal loans, and credit cards. Lower rates can help you save money on interest, secure a lower monthly payment, and help you pay off a debt's balance more quickly.

Look for ways to put additional funds to good use. Lower interest rates make it less appealing to stash money away in savings account products, money market accounts, and certificates of deposit. Instead of savings accounts that feature little or no interest, look for ways to invest for the future or put your money to use for things you need.

Apply for funding. Rate drops also make borrowing money more attractive. Consider applying for a personal or small business loan, but only if you have a plan for it.

Oh No! Your Tax Refund is Now a Bill

Many taxpayers start preparing their tax return with hopes of receiving a sizable refund, only to find out that their actual refund is much smaller than expected — or that they actually owe the federal government money instead! If this happens to you, here are some of the likely reasons:

Higher take-home pay. Look at last year's W-2 and see how much was withheld for federal income tax. Now check this year's W-2. If it is lower, you will need a corresponding reduction in your tax obligation to get the same refund as last year. The good news? You've had more of your income available to you throughout the year. The bad news? Paying less tax each pay period can result in a lower refund or even a tax due balance at tax filing time.



Withholding tables are not always accurate. The IRS provides businesses with tax tables to figure out how much of your paycheck should be withheld to pay your taxes. While these tables are mostly accurate, sometimes these tables instruct your employer to withhold more than necessary — leading to a refund. But sometimes the opposite is true and your employer may not withhold enough — leading to a balance due.

You earned money from a side hustle. You are responsible for making payments to the IRS

for taxes you owe from working a side hustle or as a freelancer. If you didn't make these payments to the IRS as you were earning the money throughout the year, you'll have to make a lump-sum payment when you file your tax return.

Your state takes a different path. Tax laws passed by many states closely mirror tax laws passed by the federal government. But many times these laws never match 100%. This means that while you may see a refund on your federal tax return, you might end up owing money on your state tax return.

With the uncertainty of whether or not you'll receive as large of a refund as you're expecting, consider holding off on plans to spend your refund until your tax return is finalized.

Retirement Plan Options for Small Business Owners

Offering a retirement plan can be a powerful tool when you're competing to attract the best employees. And if you're a sole proprietor, a retirement account can help you save even more money for the future. Here are some of the most popular retirement options for small business owners, along with ways to help with the cost of starting and operating a retirement plan.

Retirement plan options

Simplified Employee Pension (SEP) IRA

Account. Contribute as much as 25% of your business's net profit up to \$69,000 for 2024.

401(k) Plan. Contribute up to \$69,000 of your salary and/or your business's net profit.

Savings Incentive Match Plan for
Employees (SIMPLE) IRA Account. You can
put all your business's net profit in the plan, up
to \$16,000 plus an additional \$3,500 if you're 50 or older.



Tax breaks to start a retirement plan

Tax Credit for Startup Costs. A tax credit equal to 100 percent of the administrative costs for establishing a workplace retirement plan is available for up to three years for eligible businesses with 50 or fewer employees. Businesses with 51 to 100 employees can still be eligible, which caps the credit at 50% of administrative costs and with an annual cap of \$5,000.

Taking advantage: This credit could potentially cover all set-up and administrative costs during the first three years of a plan's existence, as average 401(k) set-up costs range from \$1,000 to \$2,000, while average annual administrative costs range from \$1,000 to \$3,000. To

keep your annual administrative costs as low as possible, it may be worth shopping around to look at different plan providers as the fees can vary.

Tax credit for employer contributions. Eligible businesses with up to 100 employees may qualify for a tax credit based on its employee matching or profit-sharing contributions. This credit, which caps at \$1,000 per employee, phases down gradually over five (5) years and is subject to further reductions for employers with 51 to 100 employees.

Taking advantage: Once this tax credit expires after the plan's first five years of existence, employer contributions to 401(k), SEP, and SIMPLE plans are still tax deductible up to certain limits. This means that both the employer and employee can continue to reap tax savings for the entire life of the retirement plan.

And remember that employees can still contribute to their own individual IRA. So let your employees know that in addition to having either a 401(k), SEP, or SIMPLE account through your company, they may also qualify to contribute to their own traditional IRA or Roth IRA.

It's never been easier or more affordable to start a retirement plan for your business, so if you have not already done so, look into the alternatives that best fit your business.

As always, should you have any questions or concerns regarding your tax situation please feel free to call.



PAST ISSUES

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